

CASE STUDY



Food Distributor Improves Order Accuracy to Nearly 100%

PickRight by ProCat Distribution Technologies Improves Distribution Center Operations at Best Mexican Foods



Dan Barbone, President of Best Mexican, "I was looking for a system that would increase customer satisfaction, minimize re-deliveries, and lower the costs associated with these accuracy issues."

Best Mexican Foods, a food distribution company serving New York and the surrounding area, was in need of an order picking solution for their distribution center that would improve order accuracy. Dan Barbone, President of Best Mexican Foods, was looking for a system that would increase customer satisfaction, minimize re-deliveries, and lower costs of operations. Best Mexican Foods knew there were several options for picking solutions, including RF guns, voice picking, and hands-free barcode scanning solutions, such as PickRight.

Voice-Pick versus RF Guns versus PickRight Scanners

Barbone knew that voice picking had several potential points of failure including potentially mis-slotted inventory, staff who memorize check digits, long training times, and last of reporting suite. RF guns were also not an ideal solution because they are subject to human error and devices can be misplaced or damaged when order pickers set them down to pick product.

After reviewing several solutions, Barbone selected PickRight as Best Mexican Foods' picking solution. PickRight is a hands-free barcode scanning solution that enables faster picking while ensuring accuracy.

Best Mexican Foods understood that barcode scanning offers the highest accuracy. PickRight's barcode scanning solution provides a positive ding when products are scanned correctly and halts the order picker from continuing if a wrong item is scanned. This provides for a nearly 100% order accuracy.

The PickRight solution is a great match for food service distributors. Features include:

- Lot number tracking
- Expiration date tracking
- GS1 barcode extraction
- Catch weight and temperature capture
- Additional features to ensure FSMA compliance

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How PickRight Improved Distribution Center Accuracy

Since Best Mexican Foods installed PickRight in the spring of 2015, their distribution operations have greatly improved. Best Mexican Foods immediately saw their order accuracy increase, customer complaints reduce, re-deliveries decline, and they removed order checkers from the picking process.

ProCat's robust reporting and analytics suite gave them unprecedented access to data that allowed them to better manage the pick shift. Data helped them identify the best and slowest pickers, estimated time of shift completion, completed trucks status, and employees' productivity (or lack thereof).

Best Mexican Foods' ability to track and trace their products was enhanced using PickRight. If a recall were to be issued, Best Mexican Foods will know which customer orders contain recalled products and they can be traced to an end user.



Results After 5 Years of Using PickRight:

- Obtained Return on Investment (ROI) in less than 1 year after implementation
- Easy to train new employees as Best Mexican Foods continues to grow
- Easy implementation
- Low employee turnover

ProCat exceeded Barbone's expectations and supported the operations of Best Mexican Foods to help their company as they grow.

About ProCat Distribution Technologies

ProCat Distribution Technologies is a software company specializing in barcode scanning picking solutions for distribution centers. ProCat focuses its customer base in the convenience and food service industries. PickRight does not require a WMS and can interface with current ERP systems. The picking solution includes an extensive reporting suite with over 70 reports to help with shift management. In addition, PickRight features real-time label printing, providing immense cost and time savings, removing the requirement of pre-printing labels. Based in southern New Jersey, ProCat's help desk answers questions, provides software upgrades, and troubleshoots your issues.