

Best Mexican Foods Selects PickRight Over RF Guns and Voice Picking

Best Mexican Foods, a food distribution company serving New York and the surrounding area, was in need of an order picking solution for their distribution center that would improve order accuracy. Dan Barbone, President of Best Mexican Foods, was looking for a system that would increase customer satisfaction, minimize re-deliveries, and lower costs of operations. Best Mexican Foods knew there were several options for picking solutions, including RF guns, voice picking, and hands-free bar-code scanning solutions, such as PickRight.

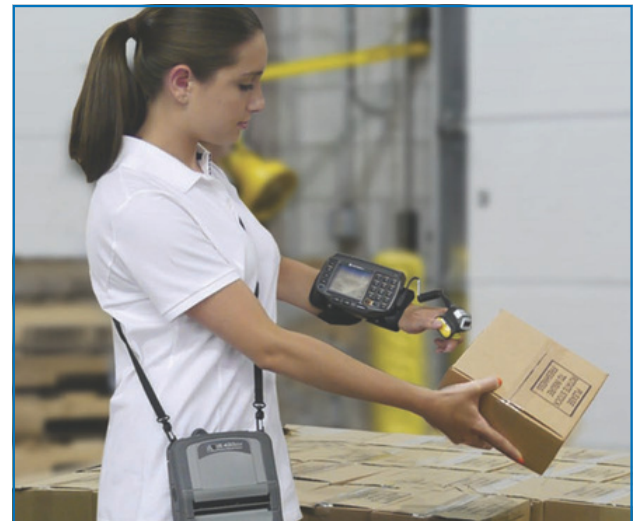
Barbone knew that voice picking had several potential points of failure including potentially mis-slotted inventory, staff who memorize check digits, long training times, and lack of reporting suite. RF guns were also not an ideal solution because they are subject to human error and devices can be misplaced or damaged when order pickers set them down to pick product.

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I was looking for a system that would increase customer satisfaction, minimize re-deliveries, and lower costs associated with accuracy issues.

– Dan Barbone, President
Best Mexican Foods, Chester, NY

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ABOUT BEST MEXICAN FOODS

Best Mexican Foods is a family-owned and operated company that specializes in Mexican food & Hispanic food distribution. With a fleet of refrigerated trucks, Best Mexican Foods services the Northeast with the freshest corn and flour tortillas and a full line of Mexican grocery items, fresh meats and produce.

- Established 1968
- 5 full-time pickers
- PickRight Customer since 2015

 **Legacy Foodservice Alliance**
Incomparable Experience

*Best Mexican Foods, Distributor Member,
Legacy Foodservice*

After reviewing several solutions, Barbone selected PickRight as Best Mexican Foods' picking solution. PickRight is a hands-free barcode scanning solution that enables faster picking while ensuring accuracy.

Best Mexican Foods understood that barcode scanning offers the highest accuracy. PickRight's barcode scanning solution provides a positive ding when products are scanned correctly and halts the order picker from continuing if a wrong item is scanned. This provides for a nearly 100% order accuracy.

The PickRight solution is a great match for food service distributors. Features include:

- Lot number tracking
- Expiration date tracking
- GS1 barcode extraction
- Catch weight and temperature capture
- Additional features to ensure FSMA compliance



Best Mexican Foods Improves Order Accuracy to Nearly 100%

Since Best Mexican Foods installed PickRight in the spring of 2015, their distribution operations have greatly improved. Best Mexican Foods immediately saw their order accuracy increase, customer complaints reduce, redeliveries decline and they removed order checkers from the picking process.

ProCat's robust reporting and analytics suite gave them unprecedented access to data that allowed them to better manage the pick shift. Data helped them identify the best and slowest pickers, estimated time of shift completion, completed trucks status, and employees' productivity (or lack there-of).



Improve Accuracy and Productivity with Hands-Free Barcode Scanning

PickRight Features

- ✓ Confirms the scanned item is correct with an audible chime or incorrect with a buzzer tone.
- ✓ Reduces payroll with higher productivity.
- ✓ Several picking methods including batch picking, team picking, and zone picking.
- ✓ Works great in dry freezer and cooler areas.



Best Mexican Foods' ability to track and trace their products was enhanced using PickRight. If a recall were to be issued, Best Mexican Foods will know which customer orders contain recalled products and they can be traced to an end user.

ProCat exceeded Barbone's expectations and supported the operations of Best Mexican Foods to help their company as they grow.

Know everything happening in your warehouse

The ProCat Suite of Solutions comes with 70+ reports to provide a real-time understanding of your distribution center.



Best Mexican Foods: Results After Using PickRight





- ✓ *Greatly increased picking accuracy*
- ✓ *Easier to train new employees with less employee turnover*
- ✓ *Quick Implementation*
- ✓ *ROI in less than 1 year after implementation*

About ProCat Distribution Technologies

ProCat Distribution Technologies helps small to medium size distribution centers implement barcode scanning technology into their operations. ProCat has developed a suite of 14 modular software solutions that improve accuracy and productivity in

every part of a warehouse. PickRight, ProCat's order picking solution, has proven to achieve 99.99% order accuracy and a 90% reduction in customer claims. PickRight is able to interface with any ERP and does not require any changes to your current WMS.

 2 Eastwick Drive, Suite 100
Gibbsboro, NJ 08026

 Sales: (856) 767-8502
Help Desk: 888-860-2500

 Email: info@procatdt.com
Web: www.procatdt.com



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